Valiance Capital turns to Sonic for UC Berkeley internet project with short turnaround and minimal downtime.

**100**+ Users with 3 Devices Each

# <1 Month Full Installation from Contract Execution

**20K** Square Feet of WiFi Coverage

CAPIT

## THE CHALLENGE

### Deliver a complete remodel with world-class WiFi within a 3-month window.

Valiance Capital purchased their property at the end of May 2019 – and it needed a massive remodel. The 20,000 sq. ft. property had to be gutted down to the studs and rebuilt before the start of the Fall semester. The 100+ soon-to-be occupants were students at UC Berkeley - one of the most prestigious universities in the world, and they needed uninterrupted WiFi access once they moved in.

With studies, research, video conferencing, and more – UC Berkeley students needed a WiFi solution to meet their rigorous demands with little-to-no downtime. Valiance Capital needed a partner that could deliver world-class internet, with little downtime for their occupants, and in a tight window.

Valiance Capital turned to Sonic Business to get the job done.



#### **THE SOLUTION**

#### Flexibility, reliability, and professionalism.

Sonic's construction team got to work immediately. Sonic helped Valiance Capital design a network of access points to ensure fast speeds and stable connection in every corner of the 20,000 sq. ft. property. Sonic maintained a high level of communication through the project to ensure a smooth and seamless installation. While navigating the rebuild, Sonic worked collaboratively with other on-site vendors with speed and efficiency, completing the project in one month.

Sonic managed to complete their installation before students moved in for the Fall semester, and Valiance Capital hasn't received any issues with connectivity since the project finished.

#### **THE SUCCESS**

#### On time. Under budget. Little downtime. 100% satisfaction.

The complete installation, electrical rewiring, and professionalism of the Sonic construction team lead to a successful project for Valiance Capital. The project was completed in one-month, under budget, and with little downtime for the occupants. And with Sonic's infrastructure in place, Valiance Capital is primed for any future phone and internet demands from their 100 occupants.



Sonic maintains a high-level of communication and professionalism from the start of the project to the final execution. I can't say anything about their communication thereafter, primarily because [the] internet works so well that we don't ever need to call them.

> Nicholas Doan PROJECT MANAGER, VALIANCE CAPITAL